\* \* \* \* \* \* \* \* \* \* \* WISN-TV
(Milwaukee, WI)

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# ELECTRONIC POLITICAL AND ISSUE ADVERTISING PUBLIC INSPECTION FILE CHECKLIST

This checklist must be completed for each federal, state, and local <u>political ad</u> or federal or state <u>issue</u> ad buy. These items must be placed in the station's Public Inspection File as soon as possible after they are available, and they must be maintained in the station's Public Inspection File for 2 years.

Candi	date/Issue	MATIC	WAL RED	10BL	ICAN SAVA	E ComiTe	EE
candid	Dates (if one folder is used per late, a separate checklist must be eted for each flight)		10/3/12-	- /i	19/12	Initials	
1.	Executed Political/Issue Advertising Agreement (BPMHL-P3 or NAB PB-17	7)	Da	ate:			
2.	Original contract showing requested time (when available)		Da	ate:	8/20/12	D.	
3.	Updated contracts as order changes.		Da	ate:	10/3/12	E	
4.	Invoice of schedule as actually broadcas including amount of rebates given (exact date, time, class of time and amount for each rebate) if one.				10/4/12	L	
	for each rebate), if any		Da	ate:			
			Checklist (	$\mathbb{C}\mathbf{om}_{\mathbb{I}}$	pleted:		
		Ву:					
		Date:					
	•						

#### CONTRACT

WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

And:

Strategic Media - DC 3299 K St NW Suite 200 Washington, DC 20007

	Contract / Re	<u>vision</u>	Alt Order	#
	902324	1	06112190	
<u>Product</u>				
NRSC				
Contract Dates	Estimate #			
10/03/12 - 10/09/12				
<u>Advertiser</u>			Original Date	/ Revision
NRSC National Republic	an Senate Coi	nm	08/20/12	/ 08/20/12
	Billing Cycle	Billing	Calendar	Cash/Trade
	EOM/EOC	Broado	ast	Cash
	Station	Accou	nt Executive	Sales Office
	WISN	Will Hi	debrandt	HRP -Washingto
	Special Hand	ling		1
PUS 1>				
8/20/12	Demographic			
012-110	Adults 25-54			
	IDB#	Adverti	ser Code	Product Code
	9912521	Navert	isor oode	F Todder Code
	Agency Ref		Advertise	r Ref
			1.10.10.130	1301
	<u></u>			

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
1 WISN 10/03/12 10/05/12 News M-F 5a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12wTF 3	5-6A <u>Rate</u> \$250.00	:30	NM 3	\$750.00
2 WISN 10/08/12 10/09/12 News M-F 5a  Start Date	5-6A <u>Rate</u> \$250.00	:30	NM 2	\$500.00
3 WISN 10/03/12 10/05/12 News M-F 6a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12WTF 3	6-7A <u>Rate</u> \$500.00	:30	NM 3	\$1,500.00
4 WISN 10/08/12 10/09/12 News M-F 6a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	6-7A <u>Rate</u> \$500.00	:30	NM 2	\$1,000.00
5 WISN 10/03/12 10/05/12 Good Morning America <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12wTF 3	7-9a <u>Rate</u> \$500.00	:30	NM 3	\$1,500.00
6 WISN 10/08/12 10/09/12 Good Morning America <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	7-9a <u>Rate</u> \$500.00	:30	NM 2	\$1,000.00
7 WISN 10/03/12 10/05/12 LIVE WITH KELLY!  Start Date	9-10am <u>Rate</u> \$300.00	:30	NM 3	\$900.00
8 WISN 10/08/12 10/09/12 LIVE WITH KELLY! <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	9-10am <u>Rate</u> \$300.00	:30	NM 2	\$600.00
9 WISN 10/03/12 10/05/12 The View <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12WTF 3	10-11am <u>Rate</u> \$300.00	:30	NM 3	\$900.00
10 WISN 10/08/12 10/09/12 The View <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	10-11am <u>Rate</u> \$300.00	:30	NM 2	\$600.00
11 WISN 10/03/12 10/05/12 THE CHEW	12P-1P	:30	NM 3	\$600.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

08/20/12 / 08/20/12



	Contract / Revision 902324 /	Alt Order # 06112190	
Contract Dates	Product	Estimate #	_
10/03/12 - 10/09/12	NRSC		
Advertiser	Or	iginal Date / Revision	

NRSC National Republica

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amoust
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        WTF         3	Rate	Days Length Week Rate	Type Spots	Amount
12 WISN 10/08/12 10/09/12 THE CHEW  Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MT 2	\$200.00 12P-1P Rate \$200.00	:30	NM 2	\$400.00
13 WISN 10/03/12 10/05/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12WTF 3	3-4p <u>Rate</u> \$500.00	:30	NM 3	\$1,500.00
14 WISN 10/08/12       10/09/12       3-4p         Start Date       End Date       Weekdays       Spots/Week         Week: 10/08/12       10/14/12       MT       2	3-4p <u>Rate</u> \$500.00	:30	NM 2	\$1,000.00
15 WISN 10/03/12 10/05/12 DR. OZ  Start Date	4P-5P <u>Rate</u> \$550.00	:30	NM 3	\$1,650.00
16 WISN 10/08/12 10/09/12 DR. OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	4P-5P <u>Rate</u> \$550.00	:30	NM 2	\$1,100.00
17 WISN 10/03/12 10/05/12 News M-F 5p  Start Date	5-530pm <u>Rate</u> \$850.00	:30	NM 3	\$2,550.00
18 WISN 10/08/12 10/09/12 News M-F 5p  Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MT 2	5-530pm <u>Rate</u> \$850.00	:30	NM 2	\$1,700.00
19 WISN 10/03/12 10/05/12 News M-F 6p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12wTF 3	6-630pm <u>Rate</u> \$1,000.00	:30	NM 3	\$3,000.00
20 WISN 10/08/12 10/09/12 News M-F 6p  Start Date	6-630pm <u>Rate</u> \$1,000.00	:30	NM 2	\$2,000.00
21 WISN 10/03/12       10/05/12       Entertainment Tonigh         Start Date       End Date       Weekdays       Spots/Week         Week: 10/01/12       10/07/12      wtf       3	630p-7pm <u>Rate</u> \$800.00	:30	NM 3	\$2,400.00
22 WISN 10/08/12       10/09/12       Entertainment Tonigh         Start Date       End Date       Weekdays       Spots/Week         Week: 10/08/12       10/14/12       MT       2	630p-7pm <u>Rate</u> \$800.00	:30	NM 2	\$1,600.00
23 WISN 10/03/12 10/05/12 Late News 10PM LTC  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12W-F 2	10-1030p <u>Rate</u> \$1,500.00	:30	NM 2	\$3,000.00
24 WISN 10/08/12       10/09/12       Late News 10PM LTC         Start Date       End Date       Weekdays       Spots/Week         Week: 10/08/12       10/14/12       MT       2	10-1030p <u>Rate</u> \$1,500.00	:30	NM 2	\$3,000.00
25 WISN 10/04/12 10/04/12 Late News 1030PM LTC  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	1030p-11p <u>Rate</u> \$850.00	:30	<b>NM</b> 1	\$850.00
26 WISN 10/08/12 10/08/12 Late News 1030PM LTC  Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 1 1	1030p-11p <u>Rate</u> \$850.00	:30	NM 1	\$850.00
27 WISN 10/03/12 10/04/12 Nightline Start Date End Date Weekdays Spots/Week	11p-1130p <u>Rate</u>	:30	NM 2	\$1,500.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithslanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on confracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



	Contract / Revision 902324 /	Alt Order # 06112190
Contract Dates 10/03/12 - 10/09/12	Product NRSC	Estimate #
Advertiser NRSC National Repub		Original Date / Revision 08/20/12 / 08/20/12

*Line Ch Start Date End Date Description	Spots/ Start/End Time Days Length Week Rate	Type Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        wT         2	Rate \$750.00	. , , pe opoto	Amount
28 WISN 10/09/12 10/09/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 -1 1	11p-1130p :30 <u>Rate</u> \$750.00	NM 1	\$750.00
29 WISN 10/09/12 10/09/12 DWTS <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 -1 1	Tue 8-9p :30  Rate \$5,000.00	NM 1	\$5,000.00
30 WISN 10/03/12 10/03/12 REVENGE  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	Wed 9-10p :30 Rate \$2,800.00	NM 1	\$2,800.00
31 WISN 10/06/12 10/06/12 News Sat 7-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121- 1	7-9am :30 <u>Rate</u> \$350.00	NM 1	\$350.00
32 WISN 10/06/12 10/06/12 News Sa 6p-7p  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	6-7PM :30 Rate \$550.00	NM 1	\$550.00
33 WISN 10/07/12 10/07/12 News Sun 7-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1	7-9am :30 Rate \$300.00	NM 1	\$300.00
34 WISN 10/07/12 10/07/12 Sun 9-930A  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	9-930A :30 <u>Rate</u> \$300.00	NM 1	\$300.00
35 WISN 10/07/12 10/07/12 This Week With Georg  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	930-1030am :30 <u>Rate</u> \$850.00	NM 1	\$850.00
36 WISN 10/07/12 10/07/12 News Sun 530pm Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	530-6p :30 <u>Rate</u> \$500.00	<b>NM</b> 1	\$500.00
37 WISN 10/07/12 10/07/12 ELECTION SPECIAL  Start Date End Date Weekdays Spots/Week  Week: 10/01/12 10/07/121 1	Sun 6-7p :30 <u>Rate</u> \$1,200.00	NM 1	\$1,200.00
38 WISN 10/07/12 10/07/12 Late News 10pm LTC  Start Date	10p-1030p :30 <u>Rate</u> \$1,500.00	NM 1	\$1,500.00
N 39 WISN 10/08/12 10/08/12 PACKERS GAME  Start Date End Date Weekdays Spots/Week  Week: 10/08/12 10/14/12 1 1	PACKERS GAME :30 <u>Rate</u> \$12,500.00	NM 0	\$0.00
Spot Ch Date Range Description  1 WISN 10/08/12-10/14/12 PACKERS GAME Credited	Start/End Time Weekdays Length Rate PACKERS GAME M: :30 \$12,500.00	<u>Type</u> NM	
40 WISN 10/07/12 10/07/12 Late News SU 1030PM  Start Date End Date Weekdays Spots/Week  Week: 10/01/12 10/07/121 1	1030p-11p :30 <u>Rate</u> \$850.00	<b>NM</b> 1	\$850.00
	77-4-1		

Totals

75

\$52,900.00

<sup>(\*</sup> Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



	Contract / Revision	
	902324 /	06112190
Contract Dates	Product	Estimate #
10/03/12 - 10/09/12	NRSC	
<u>Advertiser</u>		Original Date / Revision
NRSC National Republica		08/20/12 / 08/20/12

Time Period		# of Spots	Gross Amount	Net Amount
10/01/12	-10/09/12	75	\$52,900.00	\$44,965.00
Totals		75	\$52,900.00	\$44,965.00

Signature:	Date:	

## TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liabilify shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonable substitute date and time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

#### . AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and qualify standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others,

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### 9. GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b)	The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial
materials and other property furnis	ned by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in
connection with broadcasts except	after its prior approval.

- Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent, or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to he media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

# CONTRACT

Contract Agreement Between:

Start Date

End Date

<u>Weekdays</u>

WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

And:

Strategic Media - DC 3299 K St NW Suite 200 Washington, DC 20007

	Contract / Rev	<u>vision</u>		Alt Order #	
	902324	/ 3		06112190	
Product					
NRSC					
Contract Dates	Estimate #				
10/03/12 - 10/09/12					
<u>Advertiser</u>			Ori	ginal Date	/ Revision
NRSC National Republica	an Senate Cor	nm	1	0/03/12	/ 10/03/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	<u>Station</u>	Accour	ıt E	xecutive .	Sales Office
	WISN	Will Hil	ldeb	randt	HRP -Washingt
	Special Hand	ling			
	Demographic				
	Adults 25-54				
	IDB#	Advert	ser	Code	Product Code
	9912521				
	Agency Ref			<u>Advertiser</u>	Ref

Spots/ \*Line Ch Start Date End Date Description Start/End Time Days Length Week Rate Type Spots Amount WISN 10/03/12 10/05/12 News M-F 5a 5-6A NM 3 \$750.00 Start Date End Date Weekdays Spots/Week Rate Week: 10/01/12 10/07/12 --WTF--3 \$250.00 WISN 10/08/12 10/09/12 News M-F 5a 5-6A :30 NM 2 \$500.00 Start Date End Date Weekdays Spots/Week Rate Week: 10/08/12 10/14/12 MT----\$250.00 WISN 10/03/12 10/05/12 News M-F 6a 6-7A :30 NM 3 \$1,500.00 End Date Start Date <u>Weekdays</u> Spots/Week Rate Week: 10/01/12 10/07/12 --WTF--3 \$500.00 WISN 10/08/12 10/09/12 News M-F 6a 6-7A :30 NM 0 \$0.00 Start Date **End Date** Spots/Week Weekdays Rate Week: 10/08/12 10/14/12 MT----\$500.00 2 Spot Ch Date Range Description Weekdays 1 Start/End Time Length Rate Туре 1 W/SN 10/08/12-10/14/12 News M-F 6a 6-7A MTu-----:30 \$500.00 NM See MG 30.3,30.4,30.5,30.6,30.7,30.8 2 WISN 10/08/12-10/14/12 News M-F 6a 6-7A MT11-----:30 \$500.00 NM See MG 30.3,30.4,30.5,30.6,30.7,30.8 WISN 10/03/12 10/05/12 Good Morning America 7-9a :30 NM \$0.00 Weekdays Start Date End Date Spots/Week Rate Week: 10/01/12 \$500.00 10/07/12 -WTF--Spot Ch Date Range Description Start/End Time Weekdays <u>Length</u> <u>Rate</u> Type 1 WISN 10/01/12-10/07/12 Good Morning America 7-9a ---WThE--:30 \$500.00 NM See MG 30.3,30.4,30.5,30.6,30.7,30.8 2 WISN 10/01/12-10/07/12 Good Morning America 7-9a ---WThF----:30 \$500.00 NM See MG 30.3,30.4,30.5,30.6,30.7,30.8 3 WISN 10/01/12-10/07/12 Good Morning America 7-9a ---WThF----:30 \$500.00 NM See MG 30.3,30.4,30.5,30.6,30.7,30.8 WISN 10/08/12 10/09/12 Good Morning America 7-9a :30 NM \$1,000.00 Start Date End Date Weekdays Spots/Week Rate Week: 10/08/12 10/14/12 MT----\$500.00 2 WISN 10/03/12 10/05/12 LIVE WITH KELLY!

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Rate

:30

NM

3

\$900.00

9-10am

Spots/Week

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

	Contract / R	<u>evision</u>	Alt Order #	
	902324	/ 3	06112190	
ontract Dates	Product		Estimate #	

Advertiser Original Date / Revision 10/03/12 / 10/03/12 NRSC National Republica

NRSC

Alice Ob Obed Data For I Data Data State	0	Spots/		
*Line Ch Start Date End Date Description  Start Date End Date Weekdays Spots/Week	Start/End Time Rate	Days Length Week Rate	Type Spots	Amount
Week: 10/01/12 10/07/12WTF 3	\$300.00	1940		
8 WISN 10/08/12 10/09/12 LIVE WITH KELLY! Start Date End Date Weekdays Spots/Week	9-10am Rate	:30	NM 2	\$600,00
Week: 10/08/12 10/14/12 MT 2	\$300.00			
9 WISN 10/03/12 10/05/12 The View Start Date End Date Weekdays Spots/Week	10-11am Rate	:30	NM 3	\$900.00
Week: 10/01/12	\$300.00			
10 WISN 10/08/12 10/09/12 The View Start Date End Date Weekdays Spots/Week	10-11am	:30	NM 2	\$600.00
Week: 10/08/12 10/14/12 MT 2	<u>Rate</u> \$300.00			
11 WISN 10/03/12 10/05/12 THE CHEW	12P-1P_	:30	NM 3	\$600.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        wTF         3	<u>Rate</u> \$200.00			
12 WISN 10/08/12 10/09/12 THE CHEW	12P-1P	:30	NM 2	\$400.00
Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MT 2	<u>Rate</u> \$200.00			
13 WISN 10/03/12 10/05/12 3-4p	3-4p	:30	NM 3	\$1,500.00
Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12WTF 3	<u>Rate</u> \$500.00			Ψ1,000.00
14 WISN 10/08/12 10/09/12 3-4p	3-4p	:30	NM 2	\$1,000.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	.50	11111	\$1,000.00
Week: 10/08/12 10/14/12 MT 2 15 WISN 10/03/12 10/05/12 DR. OZ	\$500.00 4P-5P	-20		***
Start Date End Date Weekdays Spots/Week	Rate	:30	NM 3	\$1,650.00
Week: 10/01/12 10/07/12WTF 3	\$550.00			
16 WISN 10/08/12 10/09/12 DR. OZ Start Date End Date Weekdays Spots/Week	4P-5P Rate	:30	NM 2	\$1,100.00
Week: 10/08/12 10/14/12 MT 2	\$550.00			
17 WISN 10/03/12 10/05/12 News M-F 5p Start Date End Date Weekdays Spots/Week	5-530pm Rate	:30	NM 3	\$2,550.00
Week: 10/01/12	\$850.00			
18 WISN 10/08/12 10/09/12 News M-F 5p Start Date End Date Weekdays Spots/Week	5-530pm	:30	NM 2	\$1,700.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 10/08/1210/14/12MT2	<u>Rate</u> \$850.00			
19 WISN 10/03/12 10/05/12 News M-F 6p	6-630pm	:30	NM 3	\$3,000.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        WTF         3	<u>Rate</u> \$1,000.00			
20 WISN 10/08/12 10/09/12 News M-F 6p	6-630pm	:30	NM o	\$0.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         MT         2	<u>Rate</u> \$1,000.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WISN 10/08/12-10/14/12 News M-F 6p See MG 30.3,30.4,30,5,30,6,30,7,30,8	6-630pm	MTu :30 \$1,000.00	NM	
2 WISN 10/08/12-10/14/12 News M-F 6p	6-630 <i>pm</i>	MTu :30 \$1,000.00	NM	
See MG 30.3,30.4,30.5,30.6,30.7,30.8		-		
21 WISN 10/03/12 10/05/12 Entertainment Tonigh Start Date End Date Weekdays Spots/Week	630p-7pm Rate	:30	NM 3	\$2,400.00
Week: 10/01/12 10/07/12WTF 3	\$800.00			

10/03/12 - 10/09/12

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WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

Contract / Revision Alt Order # 902324 06112190 1 Contract Dates Product Estimate # 10/03/12 - 10/09/12 NRSC

Advertiser Original Date / Revision NRSC National Republica 10/03/12 / 10/03/12

*Line Ch Start Date End Date Description	Start/End Time	Spo Days Length We		TypeS	noto	A
Start Date End Date Weekdays Spots/Week	Rate	Days Longin vve	ek itale	Types	pois	Amount
22 WISN 10/08/12 10/09/12 Entertainment Tonigh  Start Date End Date Weekdays Spots/Week  Week: 10/08/12 10/14/12 MT 2	630p-7pm <u>Rate</u> \$800.00	:30		NM	1	\$800.00
<u>Spot Ch Date Range Description</u> 2 WISN 10/08/12-10/14/12 Entertainment Tonigh See MG 30.3,30.4,30.5,30.6,30.7,30.8	Start/End Time 630p-7pm	Weekdays Length MTu::30	<u>Rate</u> \$800.00	<u>Type</u> NM		
23 WISN 10/03/12 10/05/12 Late News 10PM LTC  Start Date	10-1030p <u>Rate</u> \$1,500.00	:30		NM	2	\$3,000.00
24 WISN 10/08/12       10/09/12       Late News 10PM LTC         Start Date       End Date       Weekdays       Spots/Week         Week: 10/08/12       10/14/12       MT       2	10-1030p <u>Rate</u> \$1,500.00	:30		NM	2	\$3,000.00
25 WISN 10/04/12 10/04/12 Late News 1030PM LTC  Start Date End Date Weekdays Spots/Week  Week: 10/01/12 10/07/121 1	1030p-11p <u>Rate</u> \$850.00	:30		NM	1	\$850.00
26 WISN 10/08/12 10/08/12 Late News 1030PM LTC  Start Date End Date Weekdays Spots/Week  Week: 10/08/12 10/14/12 1 1	1030p-11p <u>Rate</u> \$850.00	:30		NM	1	\$850.00
27 WISN 10/03/12       10/04/12       Nightline         Start Date       End Date       Weekdays       Spots/Week         Week: 10/01/12       10/07/12      wt       2	11p-1130p <u>Rate</u> \$750.00	:30		NM	2	\$1,500.00
28 WISN 10/09/12       10/09/12       Nightline         Start Date       End Date       Weekdays       Spots/Week         Week: 10/08/12       10/14/12       -1       1	11p-1130p <u>Rate</u> \$750.00	:30		NM	1	\$750.00
29 WISN 10/09/12 10/09/12 DWTS  Start Date	Tue 8-9p <u>Rate</u> \$5,000.00	:30		NM	1	\$5,000.00
30 WISN 10/03/12 10/03/12 REVENGE  Start Date End Date Weekdays Spots/Week  Week: 10/01/12 10/07/121 1	Wed 9-10p <u>Rate</u> \$2,800.00	:30		NM	6	\$8,100.00
Spot Ch Date Range Description 1 WISN 10/01/12-10/07/12 REVENGE See MG 30.2	Start/End Time Wed 9-10p	Weekdays Length :30	<u>Rate</u> \$2,800.00	<u>Type</u> <i>NM</i>		
2 W/SN 10/01/12-10/07/12 DWTS Special → See MG 30.3,30.4,30.5,30.6,30.7,30.8	Tue 7-8p	-Tu: :30	<del>\$2,</del> 800.00	NM		
3 WISN 10/01/12-10/07/12 Middle/ Neighbors  MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	Wed 7-8p	w: 30	\$2,800.00	NM		
4 WISN 10/03/12-10/05/12 Late News 1030PM  MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	1030p-11p	wThF :30	\$1,500.00	NM		
5 WISN 10/03/12-10/05/12 Nightline  MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	11p-1130p	wThF :30	\$1,000.00	NM		
6 WISN 10/03/12-10/05/12 Nightline  MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	11p-1130p	wThF :30	\$1,000.00	NM		
7 WISN 10/06/12-10/06/12 BIG 12 SPORTS SAT BAD  → MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	Gl630-7p, 6-630p	Sa :30	\$1,500.00	NM		
8 WISN 10/03/12-10/05/12 KATIE COURIC  MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	M-F 2-3P	- <b></b> WThF <b>-</b> :30	\$300.00	NM		
31 WISN 10/06/12 10/06/12 News Sat 7-9a Start Date End Date Weekdays Spots/Week	7-9am <u>Rate</u>	:30		NM	1	\$350.00

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Contract / Revision Alt Order # 902324 06112190 Contract Dates Product Estimate # 10/03/12 - 10/09/12 NRSC

<u>Advertiser</u> Original Date / Revision NRSC National Republica 10/03/12 / 10/03/12

	Spots/		
*Line Ch Start Date End Date Description	Start/End Time Days Length Week Rate	Type Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        1-         1	<u>Rate</u> \$350.00		
32 WISN 10/06/12 10/06/12 News Sa 6p-7p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121- 1	6-7PM :30 <u>Rate</u> \$550.00	NM 1	\$550.00
33 WISN 10/07/12 10/07/12 News Sun 7-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1	7-9am :30 <u>Rate</u> \$300.00	NM 1	\$300.00
34 WISN 10/07/12 10/07/12 Sun 9-930A  Start Date End Date Weekdays Spots/Week  Week: 10/01/12 10/07/121 1	9-930A :30 Rate \$300.00	NM 1	\$300.00
35 WISN 10/07/12 10/07/12 This Week With Georg  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	930-1030am :30 <u>Rate</u> \$850.00	NM 1	\$850.00
36 WISN 10/07/12 10/07/12 News Sun 530pm Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	530-6p :30 <u>Rate</u> \$500.00	<b>NM</b> 1	\$500.00
37 WISN 10/07/12 10/07/12 ELECTION SPECIAL  Start Date	Sun 6-7p :30 <u>Rate</u> \$1,200.00	NM 1	\$1,200.00
38 WISN 10/07/12 10/07/12 Late News 10pm LTC <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1	10p-1030p :30 <u>Rate</u> \$1,500.00	NM 1	\$1,500.00
39 WISN 10/08/12 10/08/12 PACKERS GAME <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 1 1	PACKERS GAME :30 <u>Rate</u> \$12,500.00	NM 0	\$0.00
Spot Ch Date Range Description  1 WISN 10/08/12-10/14/12 PACKERS GAME Credited	Start/End Time Weekdays Length Rate PACKERS GAME M: :30 \$12,500.00	<u>Type</u> NM	
40 WISN 10/07/12 10/07/12 Late News SU 1030PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1	1030p-11p :30 <u>Rate</u> \$850.00	NM 1	\$850.00
N 41 WISN 10/04/12 10/05/12 News M-F 6a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12TF 1	6-7A :30 <u>Rate</u> \$2,500.00	NM 1	\$2,500.00
N 42 WISN 10/04/12 10/05/12 News M-F 5a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12TF 1	5-6A :30 <u>Rate</u> \$300.00	NM 1	\$300.00

74 Totals \$55,700.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 -10/09/12	74	\$55,700.00	\$47,345.00
Totals	74	\$55,700.00	\$47,345.00

Signature:	Date:	

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WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

	Contract / Revision	Alt Order #
	902324 / 3	06112190
Contract Dates	Product	Estimate #
10/03/12 - 10/09/12	NRSC	

Advertiser	Original Date / Revision			
NRSC National Republica	10/03/12 / 10/03/12			

## TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entify ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory 6.

AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### 9. GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b)	The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial
materials and other property for	urnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in
connection with broadcasts ex	cept after its prior approval.

- (c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

CONTRACT



WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

And:

Strategic Media - DC 3299 K St NW Suite 200 Washington, DC 20007

	Contract / Rev	vision		Alt Order #	<u> </u>
	902324	/ 4	i	06112190	
Product					
NRSC					
Contract Dates	Estimate #				
10/03/12 - 10/09/12					
<u>Advertiser</u>			Ori	iginal Date	/ Revision
NRSC National Republica	ın Senate Cor	mm	1	10/04/12	/ 10/04/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broado	cast	•	Cash
	<u>Station</u>	Accour	nt E	xecutive	Sales Office
	WISN	Will Hil	ldet	orandt	HRP -Washingto
	Special Handl	ling			
	<u>Demographic</u>				
	Adults 25-54				
	IDB#	Adverti	iser	Code	Product Code
	9912521				
İ	Agency Ref			Advertiser	Ref

		Spots/			
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	TypeSpc	ts	Amount
1 WISN 10/03/12 10/05/12 News M-F 5a Start Date End Date Weekdays Spots/Week	5-6A	:30	NM	3	\$750.00
Week: 10/01/12	<u>Rate</u> \$250.00				
2 WISN 10/08/12 10/09/12 News M-F 5a	5-6A	:30	NM	2	\$500.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         MT         2	<u>Rate</u> \$250.00				4+50.00
3 WISN 10/03/12 10/05/12 News M-F 6a	6-7A	:30	NM	3	\$1,500.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12WTF 3	<u>Rate</u> \$500.00			_	Ψ1,000.00
4 WISN 10/08/12 10/09/12 News M-F 6a	6-7A	:30	NM	0	00.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	Rate		14141	U	\$0.00
Week: 10/08/12 10/14/12 MT 2 Spot Ch Date Range Description	\$500.00 Start/End Time	Westeleye Levelly Bar	_		
1 WISN 10/08/12-10/14/12 News M-F 6a	6-7A	Weekdays         Length         Rate           MTu         :30         \$500.00	<u>Type</u>		
See MG 30.3,30.4,30.5,30.6,30.7,30.8	0-77	MTu :30 \$ <del>500.00</del>	NM		
2 WISN 10/08/12-10/14/12 News M-F 6a	6-7A	MTu :30 \$500.00	NM		
See MG 30.3,30.4,30.5,30.6,30.7,30.8					
5 WISN 10/03/12 10/05/12 Good Morning America	7-9a	:30	NM	0	\$0.00
Week: 10/01/12 End Date Weekdays Spots/Week wTF 3	<u>Rate</u> \$500.00				40.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type		
1 WISN 10/01/12-10/07/12 Good Morning America	7-9a	wThF :30 \$500.00	NM		
See MG 30.3,30.4,30.5,30.6,30.7,30.8 2 WISN 10/01/12-10/07/12 Good Morning America	7.0-	1_			
See MG 30.3,30.4,30.5,30.6,30.7,30.8	7-9a	wThF :30 \$500.00	NM		
3 WISN 10/01/12-10/07/12 Good Morning America	7-9a	WThF <b></b> :30 \$500.00	NM		
See MG 30.3,30.4,30.5,30.6,30.7,30.8	. 00	.50 <del>\$500.00</del>	IVIVI		
6 WISN 10/08/12 10/09/12 Good Morning America	7-9a	:30	NM	2	\$1,000.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         MT         2	<u>Rate</u> \$500.00			-	ψ1,000.00
7 WISN 10/03/12 10/05/12 LIVE WITH KELLY!	9-10am	:30	NM	3	\$900.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			-	4555.50

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

	Contract / Revision	Alt Order #	٦
	902324 / 4	06112190	
Contract Dates	Product	Estimate #	7
10/03/12 - 10/09/12	NRSC		

<u>Advertiser</u> Original Date / Revision 10/04/12 / 10/04/12 NRSC National Republica

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12WTF 3	<u>Rate</u> \$300.00			
8 WISN 10/08/12 10/09/12 LIVE WITH KELLY!  Start Date	9-10am <u>Rate</u> \$300.00	:30	NM 2	\$600.00
9 WISN 10/03/12 10/05/12 The View <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12wTF 3	10-11am <u>Rate</u> \$300.00	:30	NM 3	\$900.00
10 WISN 10/08/12 10/09/12 The View <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	10-11am <u>Rate</u> \$300.00	:30	NM 2	\$600.00
11 WISN 10/03/12 10/05/12 THE CHEW  Start Date	12P-1P <u>Rate</u> \$200.00	:30	NM 3	\$600.00
12 WISN 10/08/12 10/09/12 THE CHEW  Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 MT 2	12P-1P <u>Rate</u> \$200.00	:30	NM 2	\$400.00
13 WISN 10/03/12 10/05/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12WTF 3	3-4p <u>Rate</u> \$500.00	:30	NM 3	\$1,500.00
14 WISN 10/08/12 10/09/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	3-4p <u>Rate</u> \$500.00	:30	NM 2	\$1,000.00
15 WISN 10/03/12 10/05/12 DR. OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12wTF 3	4P-5P <u>Rate</u> \$550.00	:30	NM 3	\$1,650.00
16 WISN 10/08/12 10/09/12 DR. OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	4P-5P <u>Rate</u> \$550.00	:30	NM 2	\$1,100.00
17 WISN 10/03/12 10/05/12 News M-F 5p  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12WTF 3	5-530pm <u>Rate</u> \$850.00	:30	NM 3	\$2,550.00
18 WISN 10/08/12 10/09/12 News M-F 5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	5-530pm <u>Rate</u> \$850.00	:30	NM 2	\$1,700.00
19 WISN 10/03/12 10/05/12 News M-F 6p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12wTF 3	6-630pm <u>Rate</u> \$1,000.00	:30	NM 3	\$3,000.00
20 WISN 10/08/12 10/09/12 News M-F 6p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 MT 2	6-630pm <u>Rate</u> \$1,000.00	:30	NM 0	\$0.00
<u>Spot Ch</u> <u>Date Range</u> <u>Description</u> 1 WISN 10/08/12-10/14/12 News M-F 6p See MG 30.3,30.4,30.5,30.6,30.7,30.8	Start/End Time 6-630pm	Weekdays         Length         Rate           MTu         :30         \$1,000.00	<u>Type</u> <i>NM</i>	
2 WISN 10/08/12-10/14/12 News M-F 6p See MG 30.3,30.4,30.5,30.6,30.7,30.8	6-630 <i>pm</i>	MTu :30 \$1,000.00	NM	
21 WISN 10/03/12 10/05/12 Entertainment Tonigh Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12WTF 3	630p-7pm <u>Rate</u> \$800.00	:30	NM 3	\$2,400.00

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specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



 Contract / Revision
 Alt Order #

 902324 / 4
 06112190

 Contract Dates
 Product
 Estimate #

 10/03/12 - 10/09/12
 NRSC

 Advertiser
 Original Date / Revision

 NRSC National Republica
 10/04/12 / 10/04/12

*Line Ch Start Date End Date Description	Start/End Time	Spots Days Length Weel		Type S	pots	Amount
Start Date End Date Weekdays Spots/Week	Rate				I	
22 WISN 10/08/12 10/09/12 Entertainment Tonigh  Start Date End Date Weekdays Spots/Week  Week: 10/08/12 10/14/12 MT 2	630p-7pm <u>Rate</u> \$800.00	:30		NM	1	\$800.00
<u>Spot Ch Date Range Description</u> 2 WISN 10/08/12-10/14/12 Entertainment Tonigh See MG 30.3,30.4,30.5,30.6,30.7,30.8	Start/End Time 630p-7pm	Weekdays Length MTu: :30	<u>Rate</u> \$800.00	<u>Type</u> <i>NM</i>		
23 WISN 10/03/12 10/05/12 Late News 10PM LTC <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12W-F 2	10-1030p <u>Rate</u> \$1,500.00	:30		NM	2	\$3,000.00
24 WISN 10/08/12       10/09/12       Late News 10PM LTC         Start Date       End Date       Weekdays       Spots/Week         Week: 10/08/12       10/14/12       MT       2	10-1030p <u>Rate</u> \$1,500.00	:30		NM	2	\$3,000.00
25 WISN 10/04/12 10/04/12 Late News 1030PM LTC <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1	1030p-11p <u>Rate</u> \$850.00	:30		MM	1	\$850.00
26 WISN 10/08/12 10/08/12 Late News 1030PM LTC <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12 1 1	1030p-11p <u>Rate</u> \$850.00	:30		NM	1	\$850.00
27 WISN 10/03/12       10/04/12       Nightline         Start Date       End Date       Weekdays       Spots/Week         Week: 10/01/12       10/07/12      wT       2	11p-1130p <u>Rate</u> \$750.00	:30		NM	2	\$1,500.00
28 WISN 10/09/12 10/09/12 Nightline         Start Date       End Date       Weekdays       Spots/Week         Week: 10/08/12       10/14/12       -1       1	11p-1130p <u>Rate</u> \$750.00	:30		NM	1	\$750.00
29 WISN 10/09/12 10/09/12 DWTS  Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 -1 1	Tue 8-9p <u>Rate</u> \$5,000.00	:30		NM	1	\$5,000.00
30 WISN 10/03/12 10/03/12 REVENGE  Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	Wed 9-10p <u>Rate</u> \$2,800.00	:30		NM	6	\$8,100.00
Spot Ch Date Range Description 1 WISN 10/01/12-10/07/12 REVENGE See MG 30.2	Start/End Time Wed 9-10p	Weekdays LengthW :30	<u>Rate</u> \$2,800.00	<u>Type</u> NM		
2 WISN 10/01/12-10/07/12 DWTS Special ⊕ See MG 30.3, 30.4,30.5,30.6,30.7,30.8	Tue 7-8p	-Tu :30	\$ <del>2,800.00</del>	NM		
3 WISN 10/01/12-10/07/12 Middle/ Neighbors  → MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	Wed 7-8p	W:30	\$2,800.00	NM		
4 WISN 10/03/12-10/05/12 Late News 1030PM  ® MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	1030p-11p	WThF :30	\$1,500.00	NM		
5 WISN 10/03/12-10/05/12 Nightline	11p-1130p	WThF <b></b> :30	\$1,000.00	NM		
MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3     WISN 10/03/12-10/05/12 Nightline	11p-1130p	WThF :30	\$1,000.00	NM		
	Gl630-7p, 6-630p	<b>-</b> -sa :30	\$1,500.00	NM		
WG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3 8 WISN 10/03/12-10/05/12 KATIE COURIC ⊕ MG for 20.2,30.2,5.1,20.1,22.2,4.2,4.1,5.2,5.3	M-F 2-3P	WThF :30	\$300.00	NM		
31 WISN 10/06/12 10/06/12 News Sat 7-9a Start Date End Date Weekdays Spots/Week	7-9am <u>Rate</u>	:30		NM	1	\$350.00

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10/04/12 / 10/04/12



Contract / Revision Alt Order # 902324 06112190 / 4 Contract Dates Product Estimate # 10/03/12 - 10/09/12 NRSC Advertiser Original Date / Revision

	Spots/		
*Line Ch Start Date End Date Description	Start/End Time Days Length Week Rat	e TypeSpot	s Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        1-         1	<u>Rate</u> \$350.00		
32 WISN 10/06/12 10/06/12 News Sa 6p-7p	6-7PM :30	NM	1 \$550.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        1-         1	<u>Rate</u> \$550.00		·
33 WISN 10/07/12 10/07/12 News Sun 7-9a	7-9am :30	NM	1 \$300.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        1         1	<u>Rate</u> \$300.00		<b>V</b>
34 WISN 10/07/12 10/07/12 Sun 9-930A	9-930A :30	NM	1 \$300.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1	Rate		. 4000.00
35 WISN 10/07/12 10/07/12 This Week With Georg	\$300.00		
Start Date End Date Weekdays Spots/Week	930-1030am :30 Rate	NM	1 \$850.00
Week: 10/01/12 10/07/121 1	\$85 <del>0.00</del>		
36 WISN 10/07/12 10/07/12 News Sun 530pm	530-6p :30	NM	1 \$500.00
Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/121 1	<u>Rate</u> \$500.00		
37 WISN 10/07/12 10/07/12 ELECTION SPECIAL			
Start Date End Date Weekdays Spots/Week	Sun 6-7p :30 Rate	NM	1 \$1,200.00
Week: 10/01/12 10/07/121 1	\$1,200.00		
38 WISN 10/07/12 10/07/12 Late News 10pm LTC	10p-1030p :30	NM	1 \$1,500.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/121 1	<u>Rate</u> \$1,500.00		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
39 WISN 10/08/12 10/08/12 PACKERS GAME	PACKERS GAME :30	NM	
Start Date End Date Weekdays Spots/Week	Rate	INIVI	0 \$0.00
Week: 10/08/12 10/14/12 1 1	\$12,500.00		
Spot Ch Date Range Description 1 WISN 10/08/12-10/14/12 PACKERS GAME	Start/End Time Weekdays Length Rate PACKERS GAME M :30 \$42,500.00		
Credited TAGENS GAINE	PACKERS GAME M :30 \$12,500.00	9 NM	
40 WISN 10/07/12 10/07/12 Late News SU 1030PM	1030p-11p :30	NM	1 \$850.00
Start Date End Date Weekdays Spots/Week	Rate	1777	3050.00
Week: 10/01/12 10/07/121 1	\$850.00		
41 WISN 10/04/12 10/05/12 News M-F 6a Start Date End Date Weekdays Spots/Week	6-7A :30	NM	1 \$2,500.00
Week: 10/01/12 10/07/12TF 1	<u>Rate</u> \$2,500.00		
42 WISN 10/04/12 10/05/12 News M-F 5a	5-6A :30	NM	1 \$300.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        TF         1	<u>Rate</u> \$300.00		
N 43 WISN 10/06/12 10/06/12 College Football BADGER	230p-6p :30	NM	1 \$6,000.00
Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12S- 1	Rate		+0,000.00
Week: 10/01/12 10/07/12S- 1	\$6,000.00		
	Totals	75	\$61,700.00

NRSC National Republica

Time Period	# of Spots	Gross Amount	Net Amount	
10/01/12 -10/09/12	75	\$61,700.00	\$52,445.00	
Totals	75	\$61,700.00	\$52,445,00	

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	Contract / Revision			Alt Order #		
	902324	1	4	06112190		
Contract Dates 10/03/12 - 10/09/12	Product NRSC			Estimate #		
<u>Advertiser</u>			<u>Or</u>	iginal Date / Revision		
NRSC National Republica			10/04/12 / 10/04/12			

ignature:	Date:	

# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entify ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liabilify shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunify" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirefy.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

#### S. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and qualify standards, and (lii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### 9. GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

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- (c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon, in while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]